

Department	Commercial Operations
Period	Starting date: Q1/Q2 2019
Company	Biognosys AG
Location	Wagistrasse 21 8952 Schlieren Switzerland
Contact	Kristina Beeler Email: kristina.beeler@biognosys.com

Inside Sales Support, Part-time Internship

BIOTECHNOLOGY | NEXT GENERATION PROTEOMICS | RESEARCH SERVICES & TOOLS

Biognosys is the leading proteomics company offering innovative services and products for highly multiplexed protein quantification. Founded in 2008 as a spin-off from the lab of proteomics pioneer Ruedi Aebersold at ETH Zurich, Biognosys is dedicated to transforming the life sciences with next generation proteomics solutions. Biognosys is located in the Bio-Technopark in Zurich, Switzerland where it operates its own state-of-the-art proteomics facility. Biognosys has provided services to numerous pharma, biotech, agriculture and life science companies in the US and Europe. At Biognosys we believe that decoding of the proteome will impact the life sciences more than the genome revolution a decade ago. Our mission is to make next-generation proteomics widely available with our contract research services and with our portfolio of innovative reagents and software products.

THE CHALLENGE

Biognosys provides services and products to customers with a strong scientific background in diverse fields of the life sciences. We offer solutions that are tailored to specific customer needs. You will support the commercial team in the identification of potential customer leads from business directories, web searches, digital resources, conferences, tradeshows, etc. You will be responsible for the initiation and coordination of sales activities (e.g. email campaigns) aimed at generating and qualifying leads. You will provide your support to the commercial team to organize and coordinate roadshows and conferences. You will be accountable to maintain customer information in Biognosys' CRM database and coordinate with other members of the commercial team to provide your support in generating initial client leads and follow-ups.

THE PROFILE

- Bachelor's or Master's degree in Business, Science or Technical discipline or equivalent required
- Business-to-Business sales experience with a technical product line would be an advantage but is not required
- Excellent oral, written and interpersonal skills in English
- Ability to work collaboratively within a dynamic team
- Self-motivated with ability to prioritize workload and work on multiple projects at a time
- Strong organizational and time management skills
- Ability to gather information from a variety of sources and generate recommendations
- Ability to work independently and with limited supervision
- Strong interest in connecting scientific information with a business approach
- Proficiency in Microsoft Word, Excel, and PowerPoint or similar productivity tools and familiarity with simple database searches

THE OPPORTUNITY

We offer you a flexible, part time working opportunity that can be executed in our premises in Schlieren or remotely from a home-office. You will enjoy an open and flexible company structure where individual initiative is appreciated and encouraged. The compensation package is commensurate with industry standards for temporary positions.

Send your application including cover letter and CV to Kristina Beeler at kristina.beeler@biognosys.com
For further information please visit www.biognosys.com.